

THE RICHMOND DAILY REGISTER

Established 1865—56th Year—No. 141

Richmond, Madison County, Ky., Tuesday, June 14, 1921

Price Five Cents

FLAG DAY OBSERVED ALL OVER COUNTRY

SAPIRO SHOWS HOW TO SAVE TOBACCO

**Story of the Origin of the Stars
and Stripes—Governor Issues
Proclamation**

(By Associated Press) One hundred and forty-four years ago today the Continental Congress of the United States adopted the design of the United States flag. On the same day a committee composed of Gen. George Washington, Robert Morris and George Ross, called upon Mrs. Betsy Ross, wife of John Ross, a nephew of one of the committee members, and asked her to undertake the sewing of the flag. She agreed to the task, but made the suggestion that the stars in the field of blue be made with five points instead of six as had been planned. Her suggestion was accepted and she made the first flag.

Mrs. Ross was born Betsy Griscom, the daughter of Samuel Griscom. She was born in 1752 and died in 1836. Mrs. Ross, after making the first flag, received the contract to make all government flags. This contract she retained until her death and the business was carried on by her daughter, Mrs. Clarissa Wilson, until 1857.

The day of the birth of the flag has within the last quarter of a century become one of the national observances and on that day throughout the country everyone is asked to unfurl a flag over their home or place of business.

In Kentucky Gov. Edwin P. Morrow this year has issued a proclamation calling on the citizens of the state to observe the day. His proclamation follows:

The flag of our country was born on the 14th day of June, in an hour when our forbears struggled for liberty; for the equality of man and for a government of the people, for the people and by the people."

"Woven by a woman's love and faith; sanctified in the hour of its birth by being held in the hands of Washington. Made holy when it became the standard of those who fought for the greatest movement of humanity since the world began. It has been carried in honor; borne in pride; followed with heroism and devotion to this good hour."

"The flag which never sought a conquest—which never made a slave—which knows God and His children everywhere.

"Our flag! Made from the blood of our dead.

"On the day of its birth it should fly from every public building, every school house, every place of business and from every home in Kentucky."

"To every son and daughter of the flag I appeal that on the day of its nativity that they shall give it to the free air and as it flies they shall pledge to it anew their unfaltering, unswerving allegiance and love."

"Given under my hand as Governor of the Commonwealth of Kentucky, this the 14th day of June, 1921.

EDWIN P. MORROW,
Governor

Galbraith's Flag Day Statement

(By Associated Press)

New York, June 14—A few days before his death in an automobile accident at Indianapolis, Commander F. W. Galbraith, Jr., of the American Legion, dictated a statement calling the attention of the public to the fact that today, Tuesday, June 14, is Flag Day when the people throughout the United States will, as he wanted it, "pledge again their love for the flag and their firm purpose to serve it."

More than 10,000 posts of the American Legion in this country and abroad have made arrangements to induce the communities where they are located to show proper deference to the Stars and Stripes on this day.

The Legion has been pushing a campaign to place the American flag on every public building throughout the country today. Commander Galbraith's message to the American people on the Flag Day anniversary came with peculiar force because of the sudden end of his career soon after he prepared it. It reads:

"Flags are like people. They are full of personality, endowed

Marketing Expert and Judge Bingham Present Plan To Large Audience

Aaron Sapiro told the tobacco growers of Madison and adjoining counties of a plan by which they may sell their crops on a more businesslike system than ever known before, at the Richmond Opera House Tuesday afternoon.

He was heard by a splendidly representative gathering of farmers who listened with eagerness to everything he said.

Judge Robert W. Bingham, publisher of the Courier-Journal and Times, spoke first, for ten or fifteen minutes outlining the motives and conditions of Kentucky farmers which had primarily induced him to get behind the marketing plan which he believes wholeheartedly will prove the salvation of the Kentucky farmer.

Hon. T. S. Burnam, a member of the state organization committee, presided, called the meeting to order and introduced the speakers.

Madison farmers seemed tremendously interested. The crowd was a magnificent one and almost every man present represented hundreds of acres of tobacco land and their united support of the plan will mean its success in this section.

The visitors were given a most cordial reception to Richmond. They drove through from Louisville and left soon after the meeting at the opera house was over, as they speak at Versailles tonight.

The full text of Mr. Sapiro's plan and speech is found in another section of the Daily Register today.

Shelby County Strong for Plan

Shelbyville, Ky., June 14—More than 1,500,000 pounds of tobacco were pledged to the proposed cooperative marketing association of growers in an hour here this afternoon at a meeting called to hear the address of Aaron Sapiro, California expert in marketing.

"The contract of the co-operative association is the economic declaration of independence of the Kentucky tobacco grower," Mr. Sapiro declared. The audience burst into applause which lasted for several minutes.

At the conclusion of the address

with characteristics, traditions, deals...and faults."

"These qualities flags borrow from the nations they represent, the people over whom they wave. If a nation is great and benign, trying to make the Golden Rule an international as well as an individual tenet, then is the flag of that nation a glorious emblem and a symbol of right and truth. But if the nation is a mean, a callous and untrustworthy group, then its flag is only a bit of colored cloth."

"Down through the ages men have fashioned banners; have marched beneath them into battle and toiled beneath them in peace. They gave died for their flags. Flags have been the first bright thing to which the child has thrilled with recognition, the last thing taken by the soldier to his grave."

"But is the flag worthy of such reverence? Only, indeed, if those who revere it have a group conscience and a group aspiration to be honorable and just."

"Our flag was born when the nation was an infant. The breeze that first rippled its starry folds brought whisperings of troubled events, violence and bloodshed. But our flag lives on, to proselytize the world."

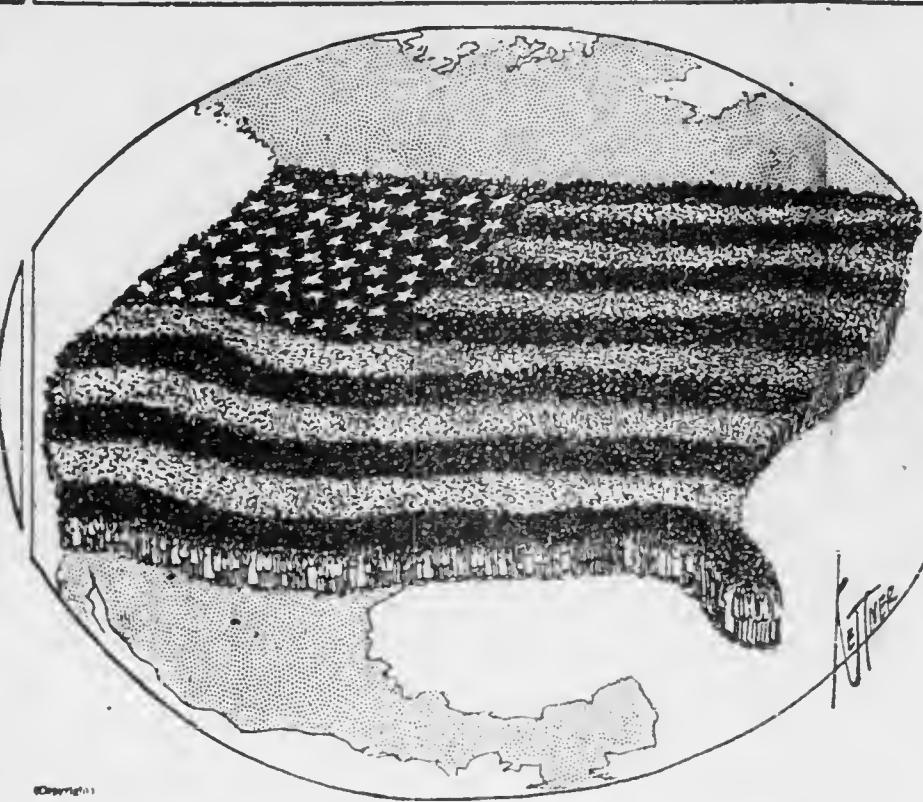
The court room in which Mr. Sapiro spoke was crowded till there was "standing room only" for nearly an hour before he mounted the platform. The gallery was also crowded and hundreds of farmers waited in the streets and steps and in the halls of the court house till the clerks took their places at the tables and the contracts were officially offered to the growers of Shelby county.

"This flag that ripples in the wind today is worthy of our reverence because we of this nation have striven and always must strive to keep our ideals lofty. Today we will pledge again our love for our flag and our firm purpose to serve it. Our pledge, made today and acted every day, we prepared it. It reads:

"Flags are like people. They are full of personality, endowed

gloriously."

One People, One Flag



KENTUCKY GIRL IS A CREAM EXPERT

Proves It By Writing Prize Es-
say Defeating 733
Others

(By Associated Press)

Lexington, Ky., June 14—Miss Elizabeth Ann Hendrick, Hardinburg, has been awarded first prize over 733 contestants from all parts of the United States on a paper which she submitted in an essay writing contest conducted by a well known creamery company. It was announced here today. The subject was "How Can I Produce the Best Cream Under Conditions Which Prevail on My Farm?"

Miss Hendrick received a grade of 96 on her paper, while Mrs. A. J. Greenfield, of Wau, Okla., was second with a score of 95, and Cyril Myron Elwood, Montpelier, Indiana, was third with a score of 94.

Papers submitted by Kentuckians were first read by members of the Dairy Department of the College of Agriculture and final decisions were made by a tribunal consisting of C. W. Larson, chief of the United States Dairy Division, A. J. Glover, editor of "Hoard's Dairyman," and Prof. C. Larsen, of the Illinois Agricultural Association.

Mrs. Charles Corbandt, Jefferson, received five dollars for having submitted an outstanding paper and Miss Hendrick received a similar sum for submitting one of the best papers from the state.

Miss Hendrick's prize winning essay follows:

"The handling of cream under ordinary farm conditions is a matter requiring much pains and careful thinking. My farm is no exception.

"To properly produce cream start at the dairy barn. The dairy barn is kept in a sanitary condition. Precautions are taken while milking not to create any dust or any form of filth that might reach the milk.

"Second, I see that the cows are healthy and that their udder and teats are properly cleaned before milking.

"Third, I use milk pails that are so far as possible seamless and contain a protective hood thus lessening the chances for the accumulation of harmful bacteria. The utensils are washed and scalded as often as used and placed in the fresh air and sun light every day.

"Fourth, my separator is scrubbed and washed as often as used.

"Fifth, the cream is held at a temperature by the large deep well in which the cream is suspended. This well contains water which remains at a temperature of about 50 degrees. The cream is shipped to Louisville, a distance of about 60 miles twice to three times a week, depending on the season.

"I find that the requisites for good cream production are absolute cleanliness and a temperature of from 50 to 60 degrees while holding for shipment."

"13" the Lucky Number

(By Associated Press)

Muncie, Ind., June 14—John G. Embry, of Grand Rapids, Michigan, was unanimously elected national commander of the American Legion at a meeting of the National Executive Committee here today. He succeeds Col. Frederick Galbraith, Jr., killed in an automobile accident here Thursday.

MICHIGAN MAN HEADS THE LEGION

(By Associated Press)

Chicago, June 14—With the arrest of Paul Bolanti, grocer, and seizure in his home of thousands of dollars of new bills, Department of Justice agent today said the \$300,000 mail robbery at the Dearborn street station April 10, virtually cleared up. Eight men are in custody, including Big Tim Murphy, former legislator and now president of the Gas House Workers Union, arrested yesterday when \$112,000 was found hidden in a trunk at the home of his father-in-law.

The class made a splendid appearance; their costumes being of unusual beauty and very effective in the line of march as they entered the auditorium which was crowded with interested parents and friends.

BIG MAIL STEAL SEEMS CLEARED UP

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Those who first took advantage of the opportunity were the largest growers of the county. Contracts covering amounts from \$250,000 pounds down to 600 pounds, were signed in the first few minutes.

Work will be continued vigorously until the minimum of 75 percent is obtained.

Jack Dempsey developed a grouse today. Manager Jack Kearus said "it does me good to see Dempsey act up. It convinces me that he is about in shape." Meanwhile Dempsey said he did not need any training this week but would start in the latter part of the week and keep it up until the finish. He asserted he was never in better condition than he is now.

Willard."

Atlantic City, N. J., June 14—Jack Dempsey developed a grouse today. Manager Jack Kearus said "it does me good to see Dempsey act up. It convinces me that he is about in shape." Meanwhile Dempsey said he did not need any training this week but would start in the latter part of the week and keep it up until the finish. He asserted he was never in better condition than he is now.

All of Kentucky's eight Democratic congressmen voted against the Porter bill peace with Germany resolution.

Weather For Kentucky

Partly cloudy tonight and Wednesday; probably local thunder showers in west portion Wednesday; not much change in temperature.

Today's Livestock Markets

Cincinnati, June 14—Cattle very slow; packing hogs 25c higher.

Chicago 10c lower; good lambs 50c higher; tops Jersey \$13.

Louisville, June 14—Cattle 30c steady and unchanged; hogs 80c active and unchanged; sheep 35c strong and unchanged; lambs 50c higher; tops \$12.

BIG STICK SWINGS OVER U. S. EMPLOYEES

(By Associated Press)

Washington, June 14—Government employees who actively opposed the administration's government reorganization plan will be dismissed, the President and his cabinet decided today. The decision is said to have resulted from activities of some employees spreading propaganda against the organization policy.

It is understood the orders to be promptly carried out. The dismissed persons are believed to be influential in their bureaus.

President's chief executive at the time of the most trying period.

During the war times, when times were hard, he has advocated a bigger and a better city, a cleaner city, an improved city.

Many improvements have been made during his term of office.

The streets and sewers bear mute testimony to the progress that has been made and many other blessings have come to old Richmond during the past four years. He has made mistakes, of course,

but his friends say that the great mass of the people know that he has honestly tried to serve them to the best of his ability, striving always to do his duty, to do right by the poorest citizen and with a square deal always for every man, woman and child.

In a letter to the Daily Register he announces his candidacy as follows:

Mr. Shelton M. Stanley,

Editor Daily Register.

My Dear Friend—

Some weeks ago I stated in your paper that I would not be a candidate for reelection as Mayor of the City of Richmond. Since that time many of the people have urged me to make the race.

I have, therefore, decided to run and the support of every citizen will be very much appreciated.

It has been my earnest desire to give to the city a good administration, and if I am again honored, I shall continue that policy, avoiding the mistakes of the past.

With the very best wishes, I am,

Yours truly,

L. P. EVANS.

MAYOR EVANS ASKS APPROVAL OF PEOPLE

Is A Candidate For Re-election
and Asks Citizens For En-
dorsement of His Work

The man, who, many citizens say, has made the best mayor the city of Richmond has ever known—not even excepting Clarence E. Woods—is today announcing his candidacy for re-election.

Mayor Leslie P. Evans, although determined to retire up until a short time ago, has been besieged by so many citizens to again stand for the office that he has decided to accede to their desires and is now a candidate, subject to the democratic primary.

Mayor Evans has

TWO-CENTS-A-WORD

NOTICE TO PATRONS

Classified advertisements will be inserted at the rate of TWO CENTS A WORD, minimum charge 25 cents.

Positively no advertisement will be accepted unless accompanied by the cash except from those who run regular ledger accounts.

When an advertiser withdraws his name and substitutes a letter or number, all replies should be addressed to such letter or number, as the Daily Register is not at liberty to disclose the identity of the advertiser.

WANTED—To rent house 4 or 5 rooms, good neighborhood. Modern convenience. Indian Refining Company. 1364 p

FOR SALE—Cheap a McCormick wheat binder in good repair. J. Will Wagers. Phone 888. 140 2p

FOR SALE—Axminster rug, 11x12, good as new; will sell cheap. B. Z. McKinney, Phone 352 or 412. 134-2

STRAYED from premises—A small sorrel mare pony. Telephone 808 or notify Jett Bros., Richmond, Ky. 1p

LOST, strayed or stolen from my farm three miles out on Red House Pike, three red steers, weighing about 500, 600 and 700 pounds; reward \$10. Turn or information to J. Ballard. 140 2p

CANDYMAKING business. Start at home. Everything furnished. Men-women, \$30 weekly. Bon-Bon Co., Philadelphia, Pa.

FOR SALE—Thoroughbred Airedale puppies; 2 months old; not only good pets but all-round farm and water dogs; the most intelligent dog there is. R. C. Coomer, phone 222—Waco; P. O. Speedwell, Ky. 130 10

LOST—Between Foxtown and Richmond, Friday morning, black coat white, return to C. L. Baldwin, phone 225-X. 132 4p

TAKE NOTICE—For sale or trade, a Decring Binder, good as new, just cut 80 acres of grain. Phone Calvin Agee. 2tw-2w-p

Watch for the announcement of the big Piano Contest at Muncy Bros.

Sweet Potato Plants

Our famous Porto Rico Yam potato plants set now will produce potatoes of extra fine eating and keeping qualities. Plants by express \$1.50 per thousand. Prepaid mail \$50 \$1.50; 1,000 \$2.50. Parker Farms, Moultrie, Ga. 136 10t

Political Announcements

The Daily Register is authorized to announce the following as candidates for the Legislature:

DEMOCRATIC CANDIDATES

For Representative—
D. WILLIS KENNEDY
For County Attorney—
JOE F. CHENAULT

For Commonwealth's Attorney—
WM. J. HAXTER

BEN A. CRUTCHER
For County Judge—
G. B. ANGEL

JOHN D. GOODLUE
For Commissioner—
O. MOHELY

HUGH SAMUELS
For Tax Commissioner—
HENRY POWELL

WILLIAM J. ADAMS
CHARLES MARTIN
For Circuit Clerk—
JAMES W. WAGERS
For Sheriff—
VANCE TURNER

ELMER DEATHERAGE
For Jailer—
SAN HUNTER

CHARLES S. D. JONES
For Magistrate—3rd District—
G. C. BURGIN

For Magistrate—8th District—
OTIS TEATER

From Union District—
C. L. TIPTON
For Mayor—
SAMUEL E. COOPER

RICHARD GOLDEN
W. E. BLANTON
L. P. EVANS

For City Attorney—
EUGENE MOYNAHAN
H. C. RICE

For Chief of Police—
CAUDER DEVONE

JAMES P. TAYLOR
For Councilman—
REED JUETZ

W. L. LEEDS

From Courthouse Ward—
For Police Judge—
DAVE POWERS

G. MURRAY SMITH
For City Councilman—
BIGELOW MCOWAN

REPUBLICAN CANDIDATES

For Tax Commissioner—
W. C. COOPER

EMMETT TAYLOR
For Sheriff—
WILLIAM H. BURGESS

For County Judge—
W. K. PRICE

For Jailer—
OWEN DOUGLAS

For Magistrate—5th Dist.—
CRAYTON WHITAKER

All having claims against the estate of the late Thomas H. Broadbuss are hereby notified to present same, properly proven as required by law, to the undersigned on or before August 11, 1921, or have them barred. All owing him must settle at once. J. W. and Fee Broadbuss Administrators. 112-4p

Member W. C. A.
Chiropractic Times Nature-Health
DR. LEWIS E. KIDWELL,
CHIROPRACTOR
(Palmer Graduate)
Office Hours—9 to 12; 2 to 5
Appointment by
Phone 805
241 W. Main St.,
Richmond, Ky.

Rollicking Comedy Success

"The Man from Home"

By Booth Tarkington and Harry Leon Wilson

New York Cast

Thrilling situations, bubbling humor and clever acting make this play an exceptionally popular Chautauqua feature.

SIXTH NIGHT

Redpath Chautauqua

Just One of 17 Big Attractions

SEASON TICKETS \$2.75, PLUS 10% TAX

REDPATH CHAUTAUQUA

JULY 1st to 8th

Richmond Daily Register

S. M. SAUFLEY, Editor and Proprietor

Entered at the post office at Richmond, as second class mail matter, under act of Congress of 1875.

Subscription Rates	
By mail, one year outside Ky.	\$1.00
By mail, 1 year in Kentucky	\$2.00
By mail, 6 months out of Ky.	\$1.20
By mail, 6 months in Ky.	\$1.00
By mail, 3 months out of Ky.	\$1.00
By mail, 3 months in Ky.	\$1.00
By mail, 1 month out of Ky.	.50
By mail, 1 month in Ky.	.50

Danville's tax rate was fixed at 75 cents on the \$100 worth of property. Richmond is now paying a school tax of 75 cents, but it will undoubtedly go up to \$1.50 if the bond issue is beaten and money has to be secured to take care of the school children some way. The kick that has gone up over the country over the increased taxes under Gov. Morrow isn't a thing to that which you'll hear if we all have to pay a \$1.50 school tax in addition to the regular city taxes. Better stick a pin in that and vote for the bonds.

A New York stock broker admitted before the Senate investigating committee that nearly all the Wall street bankers contributed to the huge fund that was raised to beat Henry Ford in Michigan. If the Senate permits Newberry to retain his seat after the wholesale corruption of the ballot that has been shown by sworn testimony, it might as well auction its seats to the highest bidder.

What difference does it make about a few details of the proposed new school building as long as we obtain one that will be a permanent and safe home for the 500 little ones of the city? They should have the best that can be had. The School Board is honestly trying to do the right thing by them and the taxpayers. A few critics will complain that his horn is out of tune when the Angel Gabriel blows, the last trump. Why not give the little fellows the best we can buy? Have all of us forgotten that divine admonition "as much as ye have done it unto the least of these my children," etc? It begins to look like it. Vote for those bonds Friday.

District Attorney Thomas D. Slattery has refused to resign at the request of the Attorney General so a republican can be named. He sought to be allowed to serve his term out. Thousands of republicans did so when Wilson went in eight years ago, and other thousands of them were never turned out of office at all.

Scene Sight
Teacher—You dirty boy, you. Why don't you wash your face? I can see what you had for breakfast this morning.
Bob—What was it?
Teacher—Eggs.
Bob—Wrong. That was yesterday.—Lone Scout.

On Easy Street
Teacher—Children, a planet is something we live on. Name another.
Abie—My grandfather, he vuss a planet!
Teacher—Your grandfather
Abie—Shure, vee lived on him for years.—Vaudeville News.

Freeman Realty Co.

Phone 111

Office Over

Citizens National Bank

R. L. CLARK
OPTOMETRIST
Office Hours—9 to 11; 1 to 5,
Office over Wells' Store,
Telephone 666

TINNING — ROOFING — GUTTERING — SHEET METAL WORK — 30
YEARS' EXPERIENCE
I can make anything from a tin cup up. Give me a trial. Satisfaction guaranteed.

W. M. THOMAS
Shop on Third Street, next to Moore's Blacksmith Shop

Hauling
Baggage
Taxi
City Transfer Co.
Phones 94 and 469

R. C. OLDHAM
ATTORNEY AND COUNSELOR AT LAW
Ordinary Practice
RICHMOND, KENTUCKY
General Criminal and Civil Practice in
State and Federal Courts

NEWBY

Mr. and Mrs. M. M. Heathman entertained with an elaborate dinner on Sunday. Guests were laid for Mr. and Mrs. A. J. Million and children, Mr. and Mrs. R. E. Tudor and niece, Madeline Roberts, Rev. Charles Hines, of Georgetown, Mrs. George Morton Jones and little daughter, Gene Morton, of Cincinnati.

Misses Rosa and Ruth Turner, Bernice Tudor and Mr. Strother Long, of Lexington road, were Sunday guests of Miss Bertha Long.

Misses Scottie Prewitt and Nellie Sallee were the weekend guests of Mr. and Mrs. Robert Scarborough.

Mr. and Mrs. C. G. Jenkins of Richmond, and Mr. and Mrs. Homer Jenkins, of Atlanta, Ga., visited Mr. and Mrs. Wm. Jenkins recently.

Mr. and Mrs. A. T. Tudor entertained a number of relatives and friends at dinner Sunday. Their guests were Mr. and Mrs. Thomas Jenkins and children, Mr. and Mrs. George Million and children, Mr. and Mrs. Macel Million and sons and Misses Fannie and Elizabeth Jenkins, Beatrice Tudor and Rev. Turner.

Mrs. Bertha DeJarnette and Miss Geneva Haden, of Richmond, visited their grandmother, Mrs. Mary Ann Haden, Sunday.

Mr. and Mrs. J. H. Million and daughter, Ellen Heathman, were visitors of Mr. and Mrs. S. S. Million, Sunday.

Mrs. G. M. Jones and little daughter, of Cincinnati, are visiting relatives here and are being given a hearty welcome.

Miss Nancey Tudor visited Miss Bernice and Miss Beatrice Tudor a few days this week.

Mr. and Mrs. Win. Jenkins and daughter spent Sunday with Mr. and Mrs. Leslie Taylor at Forest Hill.

Mr. and Mrs. Leslie Taylor, of Baldwin, spent Thursday with Mrs. Jesse Tudor.

Miss Bernice Heathman Tudor is the guest of her aunt, Mrs. Rufus Jenkins.

Best remedy for Stomach Troubles

"I am pleased to have the opportunity to say a good word for Chamberlain's Tablets," writes Mrs. Marie Bertel of Moberly, Mo. "I think they are the best remedy for stomach trouble, indigestion and constipation I have ever used. I have taken them off and on for two or three years and they always relieve indigestion, tone up the liver and make me feel fine."

SOCIAL and PERSONAL

Mrs. Mary Sullivan and daughter, Miss Kathleen, will leave this week to spend two weeks in Chicago, where the latter will attend Chicago University.

Mrs. Annie Longnire, of Hamilton College, Lexington, is here this week.

Mrs. W. H. West and daughter called to Nicholasville Monday on account of the death of a relative, Mr. J. T. West.

Miss Margaret B. Parrish is in Nicholasville this week.

Mr. J. F. Bohannon Jr., whose father is manager of four of the mines of Elkhorn Coal Corporation in Eastern Kentucky, stopped off in Richmond and paid Hon. J. A. Sullivan a two days visit on his way home to Flemingsburg, Kentucky, from St. Mary's College, in which he is a junior.

Attorney J. J. Greenleaf was in Lexington Monday.

YOUNG TRIED OTHER BRANDS—

WHAT ABOUT A SACK OF

MARY

Flour

Made in Richmond and has

found its way into many

homes



I've tried them all
but give me a Camel

I'm through experimenting. No more switching.
No more trying this and that. It's Camel for me—
every time.

They're so refreshing! So smooth! So mellow mild!

Why? The answer is Camels exclusive expert blend of choice Turkish and Domestic tobaccos. There's nothing like it.

No other cigarette you can buy gives you the real sure-enough, all-day satisfaction that comes from the Camel blend. Camel is the quality cigarette.

Give Camels a tryout. Buy a pack today. Get your information first hand. You'll tie to Camels, too.



R. J. REYNOLDS Tobacco Co.
Winston-Salem, N. C.

COME

MASS MEETING

of

Citizens to Discuss

School Situation

SECOND CHRISTIAN CHURCH
TO NIGHT 8 p. m.
Good Speakers

ALHAMBRA OPERA HOUSE

Children, 18c; 2c war tax .20c
Adults, 27c; 3c war tax .30c



TONIGHT

Elderly People Need This In Medicine Chest

To relieve chronic constipation, always keep a bottle of Dr. Caldwell's Syrup Pepin handy.

NEARLY all people as they advance in age suffer from chronic constipation. Many, however, are indifferent to the laxative they use, on the theory that "they are all alike." That is a great mistake.

Dr. Caldwell's Syrup Pepin, for example, is a mild, gentle liquid laxative, and it does not lose its effect with repeated use. It so trains the bowel muscles that in time medicines of all kinds can be dispensed with.

A sixty-ent bottle of Dr. Caldwell's Syrup Pepin will last many months. The prescription was written thirty years ago by Dr. W. B. Caldwell, a well-known family doctor, who is him now in his 82nd year and can appreciate what chronic constipation must mean to elderly people; how it brings on headaches, colds, loss of appetite and sleep, heaviness and a general dull feeling.

Every home that has an elderly man or woman should be provided with a bottle of Dr. Caldwell's Syrup Pepin. Eight million bottles were bought at drug stores last year. It is a truly wonderful constipation remedy.



TRY IT FREE

Send me your name and address and I will send you a free trial bottle of Dr. Caldwell's Syrup Pepin. Address to D. W. B. Caldwell, 513 Washington Street, Monticello, Illinois. Everybody now a day needs a laxative and this is the best. Write me today.

SOCIAL and PERSONAL

Entertained for Visitor

Miss Bernice Collins, of St. O'Neil, the guest of Mrs. Hale Dean, and Mrs. Charles Powell, was dressed most becomingly for the honor guest at an informal bridge party which Mrs. Green with the shower gifts William Millard gave Monday afternoon. The players were dressed in hand embroidery, which consisted of hand embroidered linens, cut glass and silver. Mrs. Robert Burnam Jr., Mrs. S. J. McGaughiey, Mrs. Joel Park, Mrs. Harold Oldham, Mrs. Overton Harber, Mrs. Thos. McCown, Mrs. T. D. Chenault, Jr., Mrs. Alex Denney, Mrs. Hale Dean, Miss Collins, Miss Emma Watts, Miss Elizabeth Turley, Miss Patsy Rosson, Miss Elath Buchanan, Miss Mary Louise Deathridge, Miss Hester Covington and Mrs. Charles Powell.

Shower for Bride Elect

One of the most beautiful parties of the season was the miscellaneous shower given by Mrs. Wm. O'Neil for Miss Mary Neil Annie Russell early Tuesday morning of their marriage in solemnized at St. Mark's Catholic church Thursday morning. The news

The spacious home was most attractively decorated with baskets of pink and white flowers and wedding bells. Miss Aline Meade, the original owner, was a man of vast fortune, and he entertained on a scale that is almost past the understanding of us of the present. Practically all of the great men of his time visited him at one time or another. Upon the occasion of the visit of Lafayette, wishing to entertain an even more splendid scale than usual, he built an immense octagon shaped drawing room with very high and beautifully panelled ceiling and beautifully carved solid walnut wood work. It was in this room crowded with the most fascinating and picturesque memorabilia that the meeting was held Monday.

Receuil—Tevis
Miss Katie Mae Russell, who has had charge of the music department at Muncy Bros. furniture establishment, and Mr. Albert Tevis, who is in the employ of the L. & N. railroad, making his home at Irvine, wired Mrs. Wm. O'Neil for Miss Mary Neil Annie Russell early Tuesday morning of their marriage in Winchester where they eloped late Monday evening. The news

YOU certainly want to save money, and you would like to have better bakenings. Then use Calumet. It's the biggest thing you can do to improve the quality of your bakenings—and lower baking costs. Calumet is made in the largest, most sanitary Baking Powder Factories in the World. No Baking Powder is made under better conditions—none can be better in quality. It contains only such ingredients as have been officially endorsed by the U. S. Pure Food Authorities. An absolute guarantee that it is pure.



It received highest awards, World's Pure Food Exposition Chicago — Paris Exposition, Paris, France—positive proof of its superior merit.

It is used by more housewives and domestic scientists than any other brand. It is sold at a moderate price. All you have to do is to compare costs to determine how much you can save by buying Calumet.

Gluten is the muscle building part of flour which is of great importance. To be sure you get it in your bakenings use plain flour and good baking powder, (not self-rising flour).

Calumet Cream Cake Recipe
—3 cups pastry flour, 2½ cups Calumet Baking Powder, ½ cup butter, ½ cups sugar, 1 cup Volka of 3 eggs, ½ cup cold water, ½ cup extract. Then mix in the regular way.

Friends will be sorry to know that Mr. Clay Shackelford is quite ill at his home on West Main. Friends will be sorry to know that Mr. Clay Shackelford is quite ill at his home on West Main.

Mrs. Hale Dean, Mrs. Charles Powell and guest, Miss Bernice Collins of St. Louis, spent Tuesdays of any material. No mistakes! No failures!

JESSE L. LASKY presents
William DeMille's production of
"The Prince Chap"
WITH
Thomas Meighan
Lila Lee and Kathryn Williams

ALSO
'HIS FICKLE FANCY'
A SENNETT COMEDY
AND
PATHE NEWS

WEDNESDAY
Harry Carey
in "**THE WALLOP**"
A SURE FIRE WESTERN
PICTURE WITH A
PUNCH

A CENTURY ANIMAL
COMEDY
VAMPS AND SCAMPS'
AND
PATHE NEWS WEEKLY

THURSDAY
ALICE LAKE
IN
'THE GREAT CLAIM'
A METRO PICTURE

came as a great surprise to the friends of the young couple, as their intentions were kept secret not even the bride's mother being informed as to her plans. Miss Russell has made her home here several years. She is a very talented young artist and has made many friends here who extend congratulations and best wishes for their success in their new home at Irvine.

D. A. R. Meeting

One of the most unique and delightful meetings ever held by the Boonesborough Chapter of D. A. R. was the one yesterday at which Mrs. Allen Zaring was hostess at her beautiful place, Chambre du Prairie, in Jessamine county.

The day was a perfect June day than which there is nothing more perfect, and the drive through the country was an added charm. The guests assembled about noon and were ushered into the lovely old house. It is situated in a magnificent woodland on the crown of a hill and overlooks what unquestionably was once one of the most perfect example of landscape gardening that existed in this section of the country. This was in the latter part of the eighteenth century and beginning of the nineteenth. Col. David Meade, the original owner, was a man of vast fortune, and he entertained on a scale that is almost past the understanding of us of the present. Practically all of the great men of his time visited him at one time or another. Upon the occasion of the visit of Lafayette, wishing to entertain an even more splendid scale than usual, he built an immense octagon shaped drawing room with very high and beautifully panelled ceiling and beautifully carved solid walnut wood work. It was in this room crowded with the most fascinating and picturesque memorabilia that the meeting was held Monday.

Mrs. Caperton, the regent, presided in her most happy mood. Mrs. Alice Tribble, the chaplain read the 24th Psalm. This was followed by the Lord's prayer said in unison and the singing of a chorus, "My Country 'Tis of Thee."

After the reading of the minutes of the May meeting, then began several Regents and ex-regents of other chapters present. Mrs. Caperton called on each for a few remarks. Miss Knight an Mrs. Simpson of the Trabue Chapter, Nicholasville, Mrs. C. D. Chenault, our vice-president general, and Mrs. Cassius Clay, of Bourbon, all responded most graciously.

The study of the day was History of Kentucky, Mrs. J. G. Bosley being leader.

Mrs. Zaring gave a most interesting account of the place where we were being entertained. While not an ancestral home of Mrs. Zaring, it has been in her family between thirty and forty years and she grew up on the many stories connected with the place.

When Mrs. George Phelps is down for a paper something of interest is expected. Her talk on the home of Jefferson Davis and Zachary Taylor fulfilled every expectation and was charmingly given. Mrs. Caperton's talk on White Hall and Lincoln's home showed her on a subject that she was in every way familiar with.

She also touched on other homes of Madison county which were of historical interest. Mrs. Mary Bates Miller followed with a few words on Ashland and Traveler's Rest, and then gave a most interesting account of Shaker tow and the Shakers. Miss Sue Chenault is a member of a house party being entertained in the home of Miss Laura Hart in Mt. Sterling.

Messrs. Paul Burnam and Thomas Tribble were in Lexington Monday.

Mr. Charles Powell has returned to St. Louis after a weekend visit here.

Miss Bettie McCann Perry is the guest of friends in Bardstown.

There were a great many guests from adjoining counties and the social hour following was especially enjoyable. A most delicious or elaborate luncheon could not well be imagined and comfortably seated under the day in Lexington.

Have you tried the new 10c package? Dealers now carry both; 10 for 10c, 20 for 20c.

It's toasted.

LUCKY STRIKE
CIGARETTE

Guaranteed by The American Tobacco Co.

had of the magnificent forest trees the company did full justice to it. One felt that the spirit of old Meade and his lovely wife must have hovered round happy in the thought that "Chambre du Prairie" would once more come into its own with the lavish hospitality and company.

The party at the suggestion of Mrs. Cassius Clay, gave a rising vote of thanks to Mrs. Zaring. Speeches were called for, but alas, quite truthfully, we were all too full for utterance. It is a delightful and happy memory to carry through the summer. The next meeting will be in September with Mrs. George W. Phelps.

The members of Boonesborough Chapter present were: Mesdames T. B. Arbuckle, J. G. Bosley, E. J. Burnam, J. W. Caperton, C. D. Chenault, C. E. Chenault, W. J. Collins, J. J. Greenleaf, J. J. Irion, Charles Jett, C. A. Keith, M. C. Kellogg, Lewis and James Neale, T. J. Osborne, C. D. Pattie, G. W. and Samuel Phelps, Shelton Sayre, Mary W. Sullivan, Alice P. Tribble, Jonah Vagers, Mary Bates Miller, R. J. Furley, and Misses Laura Bright Mary Q. Covington, Bessie Dwyer, Anne and Emma DeJarnette, Faude Gibson, Willie Kennedy, Jessie Miller, Jennie Parkes, Mrs. R. L. Conlee and Miss Mae Phelps.

The guests of the hostess were Mrs. G. W. Goodloe and Mrs. T. Covington.

Ida Francis, the little daughter of Mr. and Mrs. Clyde Barnett, is seriously ill with whooping cough.

Mr. Charles Jett spent Monday in Lexington.

Announcement of the arrival of a son at the home of Mr. and Mrs. Chas. Michler of Lexington, Mrs. Michler was before her marriage Miss Louise Scrivner, of the county, and has a host of relatives and friends here who are interested.

Mr. James Alverson is here from New York for a visit to his mother, Mrs. Mattie Alverson. This is his first visit in 37 years and he is receiving a most cordial welcome. Mrs. Alverson was reported better Monday.

Miss Lillian Smith has returned from Frankfort where she closed a most successful term of school.

Miss Sue Chenault is a member of a house party being entertained in the home of Miss Laura Hart in Mt. Sterling.

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HOOSIER
SAVES MILES OF STEPS



Think of the needless steps - the wasted hours

Then You Will Realize That You Must Use a

Hoosier Kitchen Cabinet

WHY should you endure kitchen drudgery when you can end it easily and forever? Why should you work with less efficient equipment than man? Why should you squander woman's charms in needless steps and wasted hours?

There can be no good reason. Science leaves you no excuse. For the Hoosier Kitchen Cabinet brings kitchen freedom. It enables you to sit restfully at your work and to accomplish tasks in far less time. Do not confuse it with cupboards sometimes called cabinets. The Hoosier is a scientific labor-saving device—the cabinet a million and a half women use.

SPECIAL CLUB PLAN—LOW PRICES—CONVENIENT TERMS

Price cannot withhold this great convenience—Hoosier's prices are moderate. And you need not have the cash—Hoosiers are sold on convenient terms. Should you, then, deny yourself this work-reducing, needful article of home equipment? Reason says, "No."

Come at once—today—and select the Hoosier by that pleases you most. Join the Hoosier Club by

Richmond Welch Company Inc. Phone 97

\$8.00 Pays For Both

Subscribe For Your Home Paper

RICHMOND DAILY REGISTER

—and—

THE LOUISVILLE HERALD

Kentucky's Greatest Newspaper

Both by mail only

YOU SHOULD READ THE LOUISVILLE HERALD

A metropolitan daily paper that contains a complete telegraph and cable service covering the world. Stats news from correspondents in all parts of Kentucky. The Herald's local service gives all the news of Louisville and suburbs. Society, Financial, Market and Sport pages are in charge of the most reliable authorities on these special subjects.

Does it mean anything to you to be supplied with a daily newspaper that interests every member of the family? Then it is the Louisville Herald you want in addition to the Daily Register.

If you also desire the Sunday Herald add \$2.50 to your remittance. Order your subscription through

THE DAILY REGISTER, RICHMOND, KENTUCKY.

POPULAR VOTES in the Screen Face Contest

The Daily Register will assist the management of the Local Theatres in the "Screen Face Contest" which starts Wednesday, June 15th, and closes June 30. In each issue of the Daily Register a coupon will be published which is good for ONE HUNDRED VOTES in the contest. All that is required is to cut out the coupon, write the name of the lady who has entered in the contest, drop it in the ballot box at the theatre, and the management will see that she gets credit for the One Hundred Votes. You are not limited to the number of these coupons. Get as many as you like and vote them for your favorite any night during the week.

Extra Copies Will Be Printed

During the run of the "Face Screen Contest" the Daily Register will print a large number of extra copies each day, which can be bought from the carriers at five cents each, and in this way you can help your favorite win the contest.

Standing Of Contestants

From time to time during the "Face Screen Contest" the Daily Register will publish a list of the candidates and their standing in the contest.

**CUT OUT THIS COUPON AND VOTE
IT FOR YOUR FAVORITE in the Face Screen Contest**

DAILY REGISTER COUPON

This coupon is good for 100 VOTES for your favorite in

SCREEN FACE CONTEST

which entitles the winner to a trip to Los Angeles with all expenses paid.
I cast these votes for

Miss _____

THE
McGAUGHEY
STUDIO

Has
Been
Appointed

OFFICIAL
PHOTOGRAPHER

In The
SCREEN
FACE
CONTEST

Have Your
Picture
Made Today
And Get It
Tomorrow

McGaughey
Clay Building

Have You a Movie Face?

and do you want to go to Los Angeles and become a Movie Star, with all expenses paid, together with a guarantee of an engagement with a prominent producer, at a handsome salary? —————

if so

Send your photo to Miss A. B. Ward

MANAGER ALHAMBRA & OPERA HOUSE, RICHMOND, KY.

She has charge of the **Screen Face Contest of the Movie Weekly** for Madison county.

Slides of all photographs will be made and flashed on the screen at every performance during the contest.

- THE WINNERS ARE TO BE SELECTED BY BALLOT

The audience may vote at every performance during the displaying period or they may retain their ballots and cast them all at once on the closing day, when they are sure they have seen all the photographs. One Ballot will be supplied with each Admission Ticket.

Screen Face Contest

Opens June 18th
Closes July 1st

There will be three winners in each local contest. Photographs and slides of the Three Most Beautiful Girls in Madison county will be forwarded to Los Angeles, where six Judges—

Wallace Reid,
Victor Schertzinger,
J. Parker Reid, Jr.
Barbara Bedford
Gouverneur Morris
Gardner Sullivan

all of whom are persons of eminence in Film Land, will select the pictures of those who appear to them to be most suitable for the screen, and these pictures will in turn, be submitted to MR. WILL V. WILLIT, one of the most eminent motion picture producers in the country. Mr. Willit will then choose ONE lady represented in the photograph selected will be the winner of the contest. "The Movie Weekly," National promoters of the "Screen Face Contest," will send this fortunate young lady to Los Angeles, and will pay all expenses of the trip. She will be given an engagement in one of Mr. Willit's productions and will receive a salary for the period of her engagement.

**THE THREE WINNERS OF THE LOCAL CONTEST WILL ALSO
RECEIVE A 30-DAY PICTURE SHOW PASS**

The opportunity you have long waited for has come—Fame and Fortune are within your grasp—Don't Hesitate.

Send Your Photograph Now

If you are interested see Miss Ward at once

Want to Feel Just Right?

Take an NR Tonight

JUST TRY IT AND SEE how much better you feel in the morning. That "loggy" headache, tired, don't know what's the matter feeling will be gone, you'll feel fine.

TROUBLE IS, your system is clogged with a lot of impurities that your overworked digestive and eliminative organs can't get rid of. Pills, oils, salts, calomel and ordinary laxatives, cathartics and purges only force the bowels and prod the liver.

Nature's Remedy (NR Tablets) acts on the stomach, liver, bowels and even kidneys, not forcing, but toning and strengthening those organs. The result is prompt relief and real, lasting benefit. Make the test. Nature's Remedy will act promptly, thoroughly, yet so mildly, so gently, that you will think nature herself has come to the rescue and is doing the work. And oh, what a relief! You'll be surprised to find how much better you feel—brighter, better every way.

If you are really thoroughly clogged, take one NR tablet each night for a week. Then you'll not have to take medicine every day. Just a few more tablets each day after that will be sufficient to keep your system in good condition and keep you feeling your best.

Get a 25c Box
Stockton and Son

NR TO-NIGHT—Tomorrow Alright
Get a 25c Box

DESTRUCTIVE FIRES

are sweeping property all over the country. Protect yourself by taking out a policy in the safest and most economical company in the country. A small cost will insure you big protection.

J. W. CROOKE

Office at Citizens National Bank in Richmond Motor Company Garage

COMMISSIONER'S SALE

George Waincott Plaintiff
vs.
Nannie M. McBrown & C., Defendants.

Pursuant to judgment and order of sale entered in the above-styled action by the Madison Circuit Court at its May term, 1921, the undersigned Commissioner will expose to public sale, to the highest and best bidder on the premises in Richmond, Ky., on

Saturday, July 2, 1921

at the hour of eleven o'clock a.m. the following described property: A certain lot of land with improvements thereon, located in the city of Richmond, Ky., on Main street of said city, and bounded and described as follows:

to-wit:

On the north by Main street,

on the east by the property of L. E. Lane, on the south by the property of T. J. Smith and on the west by the property of Mrs. Hattie Buchanan. This is a very desirable piece of property, well located, and to a splendid neighborhood.

TERMS—Said property will be sold on a credit of six, twelve and eighteen months, the purchaser being required to execute safe bonds with approved security, payable to the Commissioner, and bearing six per cent interest from day of sale until paid, with a lien retained on the property sold to secure the payment of said bonds and interest.

R. B. TERRILL,
Master Com. M. C. C.

14-24-1

Saves Time-Saves Health

Here is a table drink made as quickly as you can pour hot water into the cup

INSTANT POSTUM

delights the taste, and causes none of the harm that often comes from tea and coffee.

"There's a Reason"



DIRECT SHIPPING PAYS BEST

When cream is ready to sell the hard work has been done and you should not permit any outsiders to make an extra profit off your efforts.

You can ship your cream DIRECT to the Tri-State and save from 3c to 7c per pound butter-fat. It is just as easy to deliver cream to a railroad station as to a cream buying station. The Tri-State pays the transportation and guarantees your cream against loss in transit.

THE TRI-STATE BUTTER CO.

Cash Capital \$250,000.00—CINCINNATI, O.

Free Trial Cans gladly furnished new patrons for 30 days

Most Tri-State patrons have two cans so when they take a shipment to the depot they can get the empty from previous shipment.

26cts

WEEK JUNE 13

CLOSEST SCORE YET SEEN IN LEAGUE

Results When Presbyterians Defeat Second Christians By 3 to 2 Monday

HOW THEY STAND

Club	W	L	Pct.
First Christians	6	1	.857
Presbyterians	4	3	.551
Baptists	4	3	.551
Second Christians	3	2	.551
Catholics	1	2	.333
Methodists	0	6	.000

(By E. T. Higgins)

The Second Christians went down in their third straight defeat Monday on the Normal field by the score of 3 to 2 at the hands of the Presbyterians. Keith, an old time star, was selected to start for the Presbyterians while Dykes went the entire round for the Campbellites. Harry Hanger, who succeeded Keith in the fifth, did not allow a hit in the three innings he pitched. This is the best form he has shown this season and notes another comeback of which this league is flooded. Keith also pitched in old time form. The southpaw kept them guessing and allowed only three hits. He whiffed five of his opponents.

Dykes, starting his first game of the season, had only one bad inning. In this inning the Presbyterians scored all of their runs. Terrill was safe on a bunt and was advanced to third on W. Crutcher's hit between first and second. He scored on Hutchins' fluke hit to Rogers, Crutcher taking third, having stolen second. Both runners scored on R. Burnam's double between right and center. R. Burnam took second on Telford's hit over second. Keith hit into a double play, R. Burnam being the other victim. Winkler ended the scoring by striking out.

The vanquished scored once in the second and again in fourth. In the second frame Yader went to second on Winkler's wild throw to first, stole third, and

scored on Carson's out at first. In the fourth Chase singled over second, stole second went to third on an error and scored on Yader's double to left. They threatened in the sixth when R. Peyton was safe on an error with none out. He stole second and third. C. Rogers worked Hanger for a base on balls and stole second. A hit would have won the game but Hanger was master and got the next three in order. In the seventh A. Turpin received a base on balls and took second and third on outs at first, but was cruelly abandoned there by Hanger when he got Creech on an easy chance.

Keith and Burnam led the visitors in batting with two safe smashes.

Winkler kept the Campbellites from scoring again by a fine stop off Rogers' bat as the next two followed with hits. Hanger also made a fine stop in the seventh.

Three clubs tied for second but of the Second Christians don't break their losing streak they will be roosting with the Methodists in the cellar.

Presby. AB R H PO A E
Hutchins ---- 4 0 1 1 0 0
R. Burnam 2b 4 1 2 1 2 1
Telford b ---- 3 0 1 0 1 0
Keith p. Ib --- 3 0 2 5 1 0
Winkler ss --- 3 0 2 5 1 0
W. Burnam lf 3 0 1 5 1 0
S. Deatherage lf 2 0 0 1 0 0
H. Hanger p -- 1 0 0 1 2 0
Terrill rf ---- 3 1 1 1 0 0
W. Crutcher c 3 1 1 6 1 1

29 3 9 21 9 21 9 21
2nd Chris. AB R H PO A E
D. Peyton fl -- 4 0 0 0 0 0
Creech cf --- 4 0 1 1 1 0
R. Peyton 3b 3 0 0 0 1 1
C. Rogers Ib -- 2 0 0 9 1 0
Chase 2b --- 3 1 1 4 3 0
Yader ss --- 3 1 1 3 3 1
Carson rf --- 3 0 0 0 0 0
A. Turpin c -- 2 0 0 4 2 0
Dykes p --- 3 0 0 1 3 1

27 2 3 21 12 2
R. H. E.
Presbyterians 003 000 0-3 9 4
2nd Chris. --- 010 100 0-2 3 2

Two base hits—Keith, Yader, and R. Burnam.

Stolen bases—R. Peyton 3, C. Rogers, Chase, Yader, A. Turpin, Hutchins, Telford 2, W. Burnam, and W. Crutcher.

Left on bases—Presbyterians 5, 2nd Christians 6.

Struck out—by Dykes 4; by Keith 5; by H. Hanger 3.

Base on balls—off H. Hanger 2.

Pass balls—W. Crutcher 2.

Umpires—Norman and Gentry.

Time—1:15.

Mrs. Jonah Wagers has returned from a short stay in Louisville.

BABY BORN ON PEACE DAY

After Mother Had Been Restored to Health by Lydia E. Pinkham's Vegetable Compound

Salisbury, Mass.—"For seven years I had a female trouble and such bearing-down pains I could hardly do my housework. The doctor said, 'If you can have another baby it might be the best thing for you but I am afraid you cannot.' I began taking Lydia E. Pinkham's Vegetable Compound and my baby was born on Peace Day."

If women would only take your Vegetable Compound they would have better health. Always recommend our Vegetable Compound to the neighbors!"—Mrs. TRACY PATTEN, 2 Lincoln Ave., Salisbury, Massachusetts.

The experience of maternity should not be approached without careful physical preparation, as it is impossible for a weak sickly wife to bring healthy children into the world.

Therefore if a woman is suffering from a displacement, backache, inflammation, ulceration, bearing-down pains, headaches, nervousness or "the blues," she should profit by Mrs. Patten's experience, take Lydia E. Pinkham's Vegetable Compound and be restored to health.

Teacher—Do you know what the Order of the Bath is?

Mickey—Sure, ma'am. In our house it's Katy, then me brudder, then me.—Butler Collegian.

Cut This Out and Take it with You

A man often forgets the exact name of the article he wishes to purchase, and as a last resort he takes something else instead. That is always disappointing and unsatisfactory. The safe way is to cut this out and take it with you so as to make sure of getting Chamberlain's Tablets. You will find nothing quite so satisfactory for constipation and indigestion.

Teacher—Henry, if you had three apples and some one gave you five more, what would you have?

Henry—I guess I'd have a pain in my stomach.—Topics of the Day.

HISLE GRADUATES AT WASH. AND LEE

Lexington, Va. June 14—Among the 95 young men who received degrees from Washington and Lee University at the commencement exercises here today was Owen Walker Hisle, of Richmond, Ky. Mr. Hisle was awarded the degree of Bachelor of Laws and expects to engage in the practice of his profession at Richmond, Ky., or in some other town in that state. Mr. Hisle has been one of the outstanding leaders on the campus ever since his entrance as a freshman in 1916. At the outbreak of the war he volunteered his services and became a member of Washington and Lee's famous ambulance unit and it was while doing service with this unit that he was awarded the Croix de Guerre for distinguished bravery in action. After the war he returned and entered the law school, where he has made a mark for himself as a student. He

YOU KNOW...

That the majority of headaches require a laxative before permanent relief can be expected. The "Lax" in

ASPER-LAX TRADE MARK

Accept No Substitute

is as necessary to the permanent elimination of your headache as steam is to the locomotive. For the same reason it is guaranteed to satisfactorily relieve Colds, Influenza, LaGrippe, the Pains of Neuralgia, Lumbaritis and Rheumatism.

A trial will convince you that our formula is right.

A FEW CENTS MORE THAN THE ORDINARY
At All First Class Drug Stores The "Lax" Gently Acts Box 15 Tablets Price 30c

has been prominent in all branches of athletics and captained this year's baseball team. He is a member of the Phi Kappa Psi fraternity, the Phi Delta Phi honorary legal fraternity and Omicron

Delta Kappa which latter initiates only those who have distinguished themselves as leaders on the campus. Besides this he is a member of every honorary local club in the University.

MOTHER GAVE IT

Virginia Lady Suffered With Aches and Pains Until Mother Began Giving Her Cardui.

Dublin, Va.—Miss Mary Alice Huggett, residing on Route 2, near here, recently told a visitor of her interesting experience with Cardui. Miss Huggett said: "I had been suffering for some time with painful . . . I was pale, didn't feel like going. Would just drag around, and couldn't rest to do any good. I would suffer once a month with my back, sides and head. My limbs would ache and I didn't know what to do, but I knew I must do something, for I didn't get well by letting it run on.

"My mother is a believer in Cardui, for she saw what it did for others as well as herself, so she began giving it to me.

"It wasn't long before I saw a change. It was just what I needed. It regulated me. I began to eat and sleep, and the pain stopped.

"Cardui is without doubt the best female tonic made, and I am glad I can recommend it to others."

If suffering with symptoms such as Miss Huggett mentions, or other ailments peculiar to women, why not begin Cardui at once? Its merit is well established by successful use for more than 40 years.

Try Cardui! Your druggist sells it.

NC-138

"The Truth about Mexico"

An Illustrated Lecture

by

DR. FREDERICK MONSEN

Doctor Monsen knows Mexico thoroughly. His is a vigorous, authoritative presentation of the truth about our sister republic.

FIFTH NIGHT

Redpath Chautauqua

Just One of 17 Big Attractions
Season Tickets Only \$2.75, Plus 10% Tax

REDPATH CHAUTAUQUA

"HOW CAN I GET WHAT I WANT?"

????????????

WELL, What do you want? Have you tried to get it? Does anybody besides yourself know that you want it? Do you know how to get it?

Listen to this

A green salesman was employed by a large piano house in metropolitan city. The first week he sold more pianos than any other salesman on the staff.

On Saturday the manager called him into the private office, shut the door, and said:

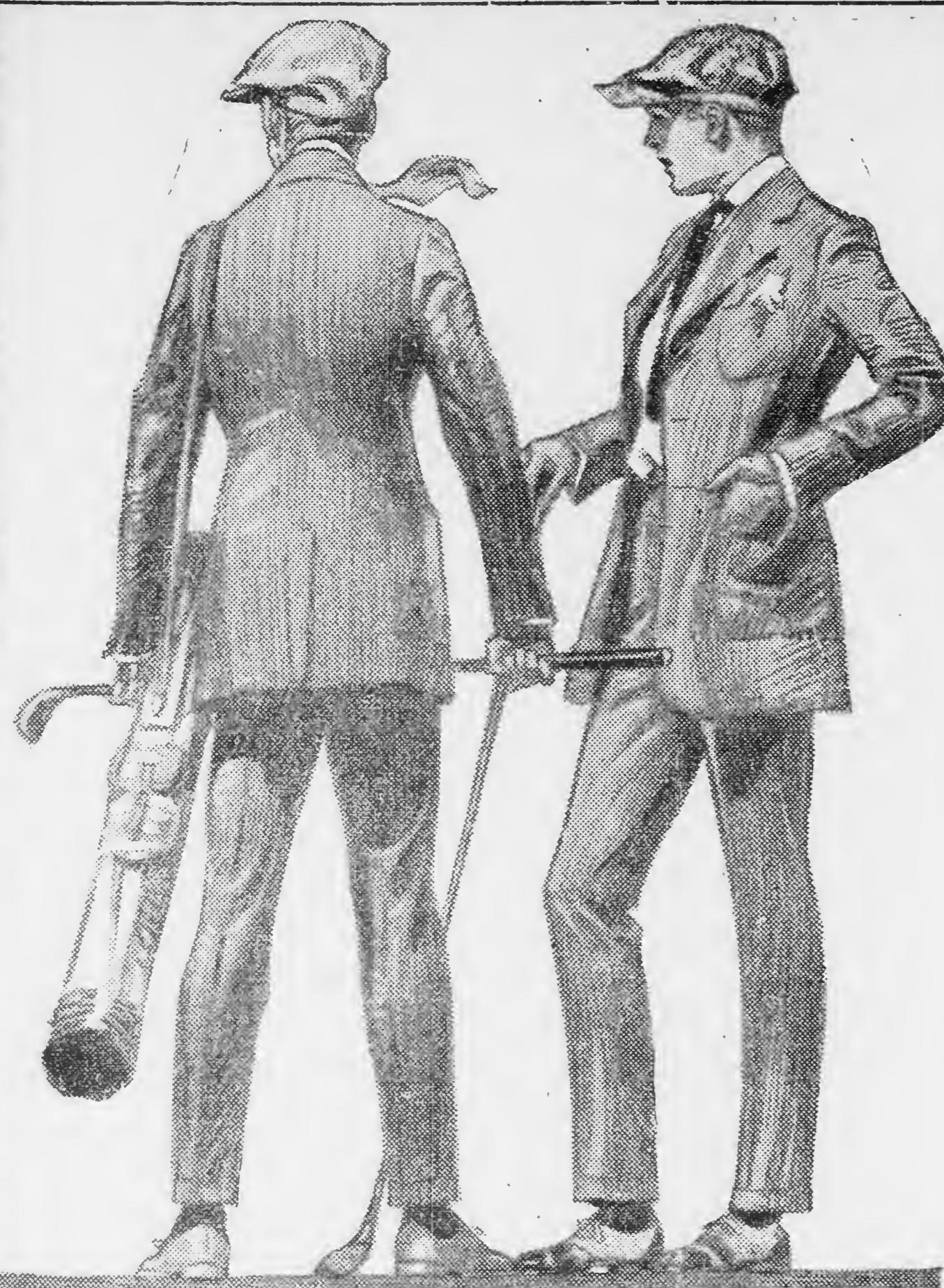
"Young man, I want to ask you just one question—How do you do it?"

"That's easy," replied the young man. "Instead of calling on a few 'prospects' scattered all over town, I assume that every one is a prospect and stop at every home."

"Everyone is a prospect"

The DAILY REGISTER Want Adv. assumes that everyone is a prospect. It puts what you want before many thousands of people every day—for a few cents. Phone a Want Adv. to the DAILY REGISTER and—get what you want.

THE RICHMON



Copyright 1921 Hart Schaffner & Marx

Even the price helps
keep you cool
\$20.00

That's very little to ask for one of these fine hot weather suits made by Hart Schaffner & Marx

Styled and tailored with the same care as their more costly all-wool suits

Sold by us on a mighty small profit to keep the price down

J. S. Stanifer
The Home of Hart Schaffner and Marx Clothes

COMMISSIONER'S SALE

Freeman Prather's Heirs, Pliffs vs.

Freeman Prather's Heirs, Dfts.

Pursuant to judgment and order of sale entered in the above styled action by the Madison Circuit Court at its May term, 1921, the undersigned commissioner will expose to public sale to the highest and best bidder on the premises at the hour of 11 o'clock a.m., on

Saturday, June 25, 1921

the following described property:

A parcel of land in Madison county, Ky., lying on the west side of the Kirksville and Kentucky River turnpike, and bounded as follows: On the north by the Gildead cemetery; on the east by the turnpike; on the south by the Gildead church; and on the west by the property of Alex Ray, and con-

taining one acre. On this land is a good dwelling house and buildings.

TERMS—Said property will be sold on a credit of six and twelve months, the purchaser being required to execute sale bonds payable to the commissioner with appropriate security, and bearing 6 per cent interest from day of sale until paid, with a lien on the property sold to secure the payment of said bonds and interest.

R. B. TERRILL,
Master Com. M. C. C.

For the Relief of
Rheumatic Pains

When you have stiffness and soreness of the muscles, aching joints and find it difficult to move without pain try massaging the affected parts with Chamberlain's Liniment. It will relieve the pain and make rest and sleep possible.

Used 40 Years

CARDU

The Woman's Tonic
Sold Everywhere

MORE QUESTIONS FOR THE SCHOOL BOARD

The School Board is asked to publish in a somewhat specific fashion the actual plans and specifications of the new building proposed to be erected on the grounds of Madison High School.

An impression, no doubt, erroneous, has gone through the community that a large part of the money will be spent for what voters consider non-essentials.

For instance, will there be hard wood floors throughout the building—or will there be any hard wood floors—if so, how many?

Few of taxpayers of Madison county have hard wood floors in their homes; and soft wood floors, much less expensive, last a long time.

Will there be a lofty bell tower or cupola costing in the neighborhood of five thousand dollars?

Just how complete a theatre with scenery, dressing rooms, wings and foot lights will the auditorium seating twelve hundred be? What will be its approximate cost?

What is the estimated cost of the gymnasium and what will be its equipment? How much of the present gymnasium, whose reported cost was four thousand dollars, will be used?

Do the plans for the new central plant include a swimming pool and a moving picture apparatus?

How many rooms at Madison High School which could be used for recitation or other school purposes, are now used for residential purposes?

In these days when we hear so much of constructive policy, is it not destructive policy to abandon a site on which the salvage, if any, on that site would be worth according to well known contractors, from fifteen to twenty thousand dollars, to a site where according to some authorities the salvage would be useless, risking at the same time the loss to the city of a very valuable piece of property deeded for school purposes?

These questions are asked in no spirit of critical spirit but in order to give the School Board an opportunity to give much information to the public.

There is not a voter in the country who does not wish and intend that as soon as is possible here shall be erected a splendid building, preferably two, with every essential to the comfort and well-being of the pupils—auditorium, proper lighting, proper heating, adequate recitation room and seating capacity, adequate toilet facilities—and above all good teachers.

I assume that there are few who would spend recklessly the people's money at a time when the country is already overburdened with taxation.

Honest, economy, and thrifitelf reliance and independence regard for the rights of other these are the virtues which were practiced by the men and women who founded the republic—men of whom walked barefooted for miles to the wretched little building which served as a schoolhouse in those early days.

May these virtues continue to be taught in our modern buildings which represent modern progress.

—A Taxpayer who wishes the very best for all concerned.

CREDIT MEN WANT BUSINESS RELIGION

(By Associated Press)

San Francisco, June 14—Plans for an educational campaign against "economic illiteracy" to be conducted this summer by the National Association of Credit Men were announced today by J. H. Tregoe, secretary-treasurer in his report to the annual convention of the organization.

The entire machinery of 130 affiliated associations of credit experts will be utilized, Mr. Tregoe said. An effort will be made to cultivate a proper understanding of fundamental economic laws in business.

"The qualities of a real religion in business are the qualities for which we will strive," the report said. "American business men must typify always the highest commercial qualities and stand for something that can always be relied upon for the faithful and generous performance of contracts. This is the goal upon which we must fix our eyes."

COAL QUESTION?

Do you realize that the market is stronger today than a month ago?
Do you know that today there is no car scarcity?
Do you know today only 30 per cent of the miners are working and only 25 per cent of the mines are open?

Everything to stop the movement of coal will be in evidence latter when wheat, cattle and balance of crops to move—Watch the price go up—

F. H. Gordon

PHONE 28

All Kinds Building Materials and Supplies

'GREATEST MOTHER' NEEDS HELP AGAIN

Mrs. W. H. Grider, chapter chairman of the local Red Cross, has appealed for help from Pueblo, Colo., and the destitute of Europe. President Harding has issued an appeal for help for the Pueblo sufferers. Mrs. Grider submits the following about conditions in Europe.

Now the shelves of the store-room are almost empty. The Children's Clearing House needs clothing for another thousand children. Outside the gates are women who have walked 60 miles up and down such terrible mountain trails as few Americans can imagine, carrying on their heads their babies in their wooden cradles and bringing refugees whose naked bodies show strong scraps of patched rags, and whose devastated souls show in their morose eyes.

The store-room is almost empty. Every little garment is treasured with miserly care, and some of those children outside the gates will have to wait until new clothes come from the American women at home.

A group of women gathered round the door of a hotel out of Vienna scattered as the American Red Cross nurse approached.

"A new baby there," one of the women volunteered.

The nurse went in and found the mother lying on a few handfuls of straw with a thin wail coming from a newspaper bundle near her told of the presence of the new arrival.

It was bitterly cold—so cold

that the nurse found her fur coat quite comfortable—yet this baby ad for its only covering a sheet of newspaper.

Taking off her flannel waist, the nurse wrapped it around the wee mite of flesh until she could get hold of a layette. Thousands of layettes are needed in Vienna alone.

In its two years' fight against disease in Poland the Red Cross has found the generally unclothed condition among the population of that war-stricken country one of the greatest obstacles in its path. What little clothing these people had was found, in virtually every instance, the lair of thousands of typhus lice and, in the process of delousing, the frail garments often came from the machines absolutely unfit for further use. Replacing these garments was an impossible task.

Nurses who come into direct contact with maternity cases record thousands of instances where not one article of clothing is to be had for the new-born infant. These children from their birth

are wrapped in whatever can be found in the desolate homes, sometimes a bare room in which eight or ten other children are living, whether it be a bit of rag or an old newspaper.

One nurse writes from Poland: "Conditions here are almost beyond description. The city is full of refugees and poor, all of whom are in desperate need of clothing and very few of whom are ever seen on the main streets because, having no clothing and being self-respecting, as well as desirous of remaining indoors to keep warm, they do not venture out. I have found countless small boys at home in bed when they should have been in school, because they had absolutely no clothing."

"I find patients living in cellars or sub-cellars which have no windows. Usually very old people

and infants live in the same mouldy room, the only ventilation being that which comes in thru the open door and neither the old nor the young can long endure the intense cold. The only fuel supply is that which may be picked up in the streets. Added to this, very few families have any blankets."

Booze is Not a Good Cure

From the Ames, Ia. Intelligencer. When a man comes to you all doubled up with pain and declares he will die in your presence unless you procure him a drink of whisky, send him to a doctor or else give him a dose of Chamberlain's Colic and Diarrhoea Remedy. There is a mistaken notion among a whole lot of people that booze is the best remedy for colic and stomach ache. June.



Thoroughbred Horses

Annual Summer Meeting at

LATONIA

(Convenient to Cincinnati)

June 4th to July 9th

Stakes:

INAUGURAL HANDICAP

Saturday, June 4th

CLIPSSETTA STAKES

Saturday, June 4th

LATONIA DERBY

Saturday, June 11th

QUICKSTEP HANDICAP

Saturday, June 11th

ENDURER HANDICAP

Saturday, June 18th

HAROLD STAKES

Saturday, June 18th

TEN BROEK HANDICAP

Saturday, June 25th

LATONIA OAKS

Saturday, July 2nd

CINCINNATI TROPHY

Saturday, July 2nd

INDEPENDENCE HANDICAP

Monday, July 4th

DANIEL BOONE HANDICAP

Saturday, July 9th

The unusually high class

of the horses on the ground,

the excellence of the program

book and improved accommo-

dations for patrons com-

bine to insure the success of

the meeting at the popular

Latonia Course.

Those who visit Latonia this month will enjoy the finest sport in its history.

Kentucky Jockey Club

Incorporated

Latonia, Ky., Course

Walsh Tailoring Co.

All patterns are exclusive with me.

Personal attention from the proprietor for every customer. Careful attention to every detail—and the very best clothes possible to produce.

Are you the kind of man that kind of service appeals to?

My new Spring and Summer Suitings are ready for your choosing a pattern.

WALSH
LOUISVILLE, KENTUCKY.

RICHMOND, KY., MADISON COUNTY, KY.

AARON SAPIRO EXPLAINS MARKETING PLAN TO SOLVE KENTUCKY'S TOBACCO PROBLEM

The low prices offered for Kentucky Burley tobacco when it was placed upon the block at the opening of the current season impelled Judge Robert Bingham, president and publisher of The Courier-Journal and The Louisville Times, to attempt to form a co-operative marketing association among the growers.

He knew from various sources that such growers' movements had been successful elsewhere in stabilizing marketing and price conditions. He had learned from a friend, Mr. Bernard M. Baruch, former chairman of the War Industries Board, that this great financial genius had patriotically been interesting himself in ameliorating the condition following low prices to the cotton growers of Mr. Baruch's native State of South Carolina. So Judge Bingham asked Mr. Baruch if he would discuss tobacco growers' organization with a selected committee, and Mr. Baruch quickly consented.

The committee that went to New York to see Mr. Baruch was composed of Mr. John W. Newman of Versailles, Dr. Samuel H. Halley of Lexington, and Mr. Ralph M. Barker of Carrollton. Judge Bingham was represented by Mr. Arthur Krock, editor of The Louisville Times. At that meeting the good offices of Mr. Baruch were definitely obtained and close study was applied to the situation.

Later Judge Bingham had several conferences with Mr. Baruch and confirmed his judgment to bring to Kentucky for a conference with tobacco men Mr. Aaron Sapiro of California. Mr. Sapiro has been the guiding genius of the great farm commodity marketing associations of the Pacific slope which have transformed that land into a horn of plenty out of which stable and excellent profits come to the producers of prunes, wheat, oranges, beans and eggs. Judge Bingham brought Mr. Sapiro to Kentucky to outline these co-operative plans to a selected committee of men, all of them interested in the production of tobacco, all of them growers and some of them bankers and warehousemen as well. The committee met with Judge Bingham and Mr. Sapiro at The Seelbach in Louisville for two days, March 25 and 26.

When Mr. Sapiro had outlined the California plans, had practically applied them to the Burley tobacco growing condition and had answered all the questions addressed to him, the meeting enthusiastically and unanimously declared for the feasibility of his plan and authorized Judge Bingham, as chairman of a Committee on Organization, to name such a committee and to proceed with the movement. Judge Bingham named W. E. Simms of Woodford, James C. Stone of Fayette, Ralph M. Barker of Carroll and John T. Collins of Bourbon to serve with himself as the nucleus of the committee to be increased later.

In this section today there is published substantially in full the address made by Mr. Sapiro which persuaded a representative clear-headed group of Kentucky tobacco men that there is a way to stabilize the price and marketing of Burley tobacco. It is a brilliant and masterly presentation of the general subject of commodity marketing by the greatest expert in that line in the world. It is as valuable a document as this newspaper has ever had the privilege of publishing.

Very soon organization of the various Burley counties is to begin as the basis of such an association as Mr. Sapiro has outlined below; and, when that has been achieved, contracts will be published and distributed and signatures will be solicited.

When and if at least seventy-five per cent of the Burley tobacco acreage has signed, the greatest rehabilitation movement in the history of this State will begin.

THE STORY OF RAISINS.

MR. SAPIRO—I am going to take the liberty of telling you first the complete story of how one of these products was organized. I am going to take raisins, because raisins are quite similar to tobacco in some particulars. Then I will generalize from that and tell you how big the whole movement is in California. Then I will take the principles and show you what is practically universal in all these associations. Then I will make an application of those principles to your tobacco situation and see if between us we can arrive at some possible solution for your tobacco difficulties.

Remember, in all of this I am not so much concerned with any one particular crisis as I am with the entire system of marketing. It just so happens that the tobacco industry has passed a crisis in this year. It is remarkable that it has not been facing that kind of crisis almost every year. This particular crisis simply dramatized the need for a better system. So when I talk to you I am not giving you a temporary or a stop-gap to meet this 1920-21 crisis. I am going to talk about things that will work a change in your fundamentals of marketing, something that means a complete substitution of a new system of marketing for what we think is a very haphazard and somewhat speculative (to put it mildly) marketing system.

As to the history of the raisin industry of California I will try to show you the problems they have and just how they solve them, and I am going to point out to you certain errors they made and how they are getting around these errors.

The Growers' Problem.

First, all the raisins in the United States are produced in one district. That district is in California. It almost corresponds to your Burley problem. The San Joaquin Valley is centered in the town known as Fresno. Along in the eighties and nineties they discovered they could grow very good raisins in that district. The only other raisins we Americans come in contact with are some from Spain and Greece, and then, of course, some small currants? But the California raisins were supposed to be as good if not better than any other raisins in the world as they develop them there in the Fresno district.

For a while, when that district started, the growers made very distinct fortunes. They took these dry lands around Fresno, put a little water on them, and made a tremendous increase in the value of the land and real profits on the crops. In fact, they made so much that the land became fairly well advertised and by 1900 there were literally thousands of people in that whole Fresno district growing raisins. You could go hours and hours driving through tremendous vineyards in which Easterners had put large fortunes. Attracted by the climate of California and by the ease of growing raisins and the distinct profits in the raisin industry, late in the nineties many of those fellows had come to California and had planted these vineyards. There was a very obvious

ups and down to the point where they could consume the average crop. If they ate 20,000 tons of raisins a year they were doing well. And the crop was beginning to edge over 20,000 tons a year.

Technical Conditions.

Raisins grow like regular grapes on vines. Then they are dried in the sun and get rather dirty, so they have to be sterilized and processed, and then some of them are seeded and others are packed in clusters. Others are raised as seedless raisins, and they of course are picked and packed likewise.

But there was another factor that must intervene before raisins could go from the vineyard to the wholesaler or broker who bought them.

There were ten buyers in California in 1900 and during the period after that, who handled raisins. There were five big ones, always called the "High Five," and five little ones called the "Low Five." If you didn't sell your raisins to the High Five or the Low Five or one of their representatives you could use the raisins on the farm and feed them to the hogs. The ten buyers were the only possible outlets for the raisins of California. Of course these firms were more or less intimate, there were so few people involved. They lived primarily between Fresno and San Francisco. They were familiar with the bankers and commercial elements and in touch with one another.

It is much easier to get even a legal sympathy between ten men than it is between forty or fifty, or, going beyond that, into the thousands. And that proved, as I will later indicate to you when I tell you of the old buyer system of California.

So the growers kept on producing raisins because they had the vines simply would produce, and they had to produce in order to try to make some money out of their investment and their labor.

About the year 1900 the growers weren't making enough money out of raisins even to pay the cost of production. So, under the leadership of a man named Kearney they started to come together. They didn't have much vision, they didn't quite know how to do it. They didn't know the exact system. They knew that somewhere in Europe the growers had gotten together. They knew that in the southern part of the State the growers were trying to get together but had not yet struck the right system.

They started little packing houses, trying to organize the industry on a localized basis. That blew up. Then they arranged to deliver the stuff for packing to the High Five and sell some of it on commission or basis. That blew up.

Foreclosing on Mortgages.

So, for a series of years they experimented trying to find some way out. No matter what experiment they used, each year found the growers going behind. From 1900 to 1911 the crop every year left the whole group of growers practically poorer than they started. Some individual growers might have made money in one of these years but as a class they had a loss. If you want the best commentary on the situation, go out and look up the records of the

foreclosures on mortgages. You will find more mortgages on vineyards in one year between 1900 and 1911 than in the ten years between 1911 and 1921. Any one year greater than the aggregate total of the ten years!

The real story behind it was this: Somehow or other no two buyers representing competing firms rarely went to one grower during any one season. You might get a Guggenheim buyer one year and a Rosenberg buyer the next year. But you would not usually get both a Guggenheim buyer and a Rosenberg buyer in any one season. The same thing, I suppose, has been practiced on growers all over the country at appropriate times.

The Buyers' System.

The buyers would come out in February or, say, early in March; and in February or March no buyer on earth can tell what is going to happen to the raisin crops. But they would go around talking to the growers, gossiping with them, calling on them to make connections. They would run up and down the State, like Satan in the Book of Job they were going up and down the land discovering crops, and they always knew from all signs there was going to be a tremendous crop in California. They would simply pass the word to the grower. They would say, "We are going to have a huge crop, possibly 60,000 tons, and you know, of course, the United States won't eat 60,000 tons." They would leave that kind word with the grower. Then, perhaps, they would come back in two weeks, visiting the different districts and saying, "We have been through all the districts and all the signs point to a 60,000-ton crop this year. Half the growers are going to feed their raisins to the hogs. There is no market." Then they would always suggest, "If you don't believe me you had better go in town and talk to the bankers, talk to your neighbors, and see what they say."

Of course the fellow trudged in town the next day to talk to the banker, who had no independent source of knowledge. The banker would have exactly the same data. The High Five and the Low Five peddled it. The banker would mean to be friendly, but, not knowing any better, he would always tell the same story. The motive always was to create the impression of a huge crop.

Effect on the Growers.

By the end of March they would always have the growers around the district fairly well scared, and the growers would begin to think what they should do with their crops. Each fellow would have in his mind a picture of the other man who did actually feed his raisins to the hogs in some other year; he would also have a picture of the mortgage he had on his vineyard; he would also have a picture of the fact that a little money—even a loss—is better than no money at all.

The Growers' Problem.

The growers would begin to get worried. About the beginning of April these buyers would come around with sheets of regular contracts. The buyer knows the grower. He would say, "Now, Bill, we are buying raisins. We are going to buy a certain number and when we reach that amount the books close: we don't take anotherounce, because we can't sell any more. We don't want to get stuck." Bill, later, would say, "What is the

Expert Who Proposed Plan



AARON SAPIRO OF CALIFORNIA, WHO HAS OUTLINED PLAN FOR MARKETING KENTUCKY TOBACCO.

The answer would be, "Our price this year is 1 cent a pound." It will interest you to know that raisins sold as low as half a cent a pound during that period, from 1900 to 1911. The grower probably would say, "I can't produce raisins at that. The university people told us it costs somewhere between 2 and 3 cents to produce raisins, depending on whether we have cheap land or land more expensive. If I sell my raisins at 1 cent I lose money every time I raise a ton." The buyer would say, "Rosenberg is buying at a cent a pound. We have to sell against them, we can't offer more than those fellows are getting raisins for. You had better sell at 1 cent a pound than to feed the crop to the hogs." It is the same situation you have in Kentucky today, the very thing.

Then they would go and talk to the wives. The wives would simply realize the children needed clothes. They would need something to eat, they would need to go to school. The wives most likely would vote to sell the stuff at some price rather than get stuck. They all had the picture before them of having the raisins fed to the hogs.

The buyer would come back in a week and go to Bill. He would say, "Are you ready to sell? I have a contract here ready for you." Bill would say, "I hate to sign it, I don't think it is square." The buyer would say something like this—it was done out of five in the whole dis-

tance. You will word honor you won't say a word about this to your next door neighbor, for it will get me in Dutch if you do. I will give you a price of 1½ cents if you will sign right now. Bill would break a leg to get his name on that contract at 1½ cents a pound.

because he would think he was getting a little more than his neighbor.

Bill would sign that contract and take his loss and be relatively happy on it because he was putting something over on John Smith who lived next door.

Probably the same stunt would be pulled on John Smith. He would like-

wise sign at 1¼ cents a pound be-

cause he thought he was putting it over on Bill his neighbor. That used to be the great stunt of the buyer.

They all worked on the same psychol-

ogy—that the grower never cared

about a fair price, all he cared about

was that his price was relatively bet-

ter than his neighbor's. Of course

the grower got the worst of it under

that condition.

Gathering the Spoils.

May, June and July would come on

and the raisins started to mellow.

September would come and when the

raisins were actually picked it would

turn out that probably there was a

crop of only 25,000 or 30,000 tons,

and the raisins would be sold to the

broker at perhaps 6 or 7 or 8 cents a

pound, and the brokers or the packers

would make a huge fortune on the

raisins and the growers would inevi-

tably go backwards.

They experienced that thing year

after year. They used to say that

every crop of raisins in California

made at least five new millionaires.

I think that was a slight exaggeration—but it helped to build up a few millions in San Francisco and a couple in Fresno, but not among the growers.

The Counter Movement.

That went on until 1911. In 1911

some of these wise growers got to-

gether to figure out how many more

years they had to lose. They esti-

mated the investment when they origi-

nally started, figured out how it had

become impossible to pay off mortg-

ages, in fact how the mortgages

was usually increased. A couple who

were most desperate said, "We will

tell you what to do. Let's go into

town and talk to the merchants and

banks and big fellows there and get

advice from them. If we are going to

get cleaned out let us save what we

can and move to some other section

and go in a decent line of busi-ess."

They went to town—they had ac-

quired experience—one went to a re-

al estate firm and offered to sell his

ranch. They said, "Where are you lo-

cated?" He told them, "They said,

"How much do you think it is worth

per acre?" He said, "Well, I think it

is worth at least \$100 an acre."

"How much will it cost to put out

your vines?" He said, "\$15 to \$20 an

acre." He said, "Your land is worth

\$80 an acre, that is all we will offer."

They told him the land was worth

more with the vines out than with the

vines in. That was 1911, in Fresno.

They taught them a little lesson.

"They talked it over with the bank-

ers and told the bankers, they were

going to throw up their hands. They

couldn't pay their mortgages. They

were going to default on their mort-

MOST PERMANENT ORGANIZATION IS URGED

plan. They analyzed their failure and said the fault was because they were organized from a locality standpoint instead of from the standpoint of the commodity.

In California we have organization after organization first going broke on the locality plan and then suddenly discovering the commodity plan. But we never realized it until 1920. That was the first time anybody ever really articulated the difference between the California plan and the other plans. That opened our eyes. We said: "How easy. That is the difference—organize from a commodity standpoint and not from a locality standpoint."

For Farmers Only.

You must handle the commodity idea within practical limits. But to the commodity idea is the first thing to bear in mind when you are thinking of successful co-operative associations.

The next thing is that a co-operative commodity co-operative association must be composed of farmers only. Don't let in a single outsider. A man may be a banker and a farmer, but he must qualify as a farmer. He can't get in just as a banker. The same applies to the merchant. He must actually have something to sell through that association. There must be a community of interest between him and every other fellow in that association.

Then you must organize for business purposes only. This is fundamental. Don't have any "visiting of the sick or burying of the dead" in these co-operative associations. There

must be no politics in them—nothing but straight business from the ground up.

We don't permit discussions on anything that has nothing to do with our commercial problem. Now that is sometimes a very hard thing for the so-called professional farm leaders to swallow. The only kind of an association they are used to is a farmers' debating society. The co-operative associations are composed wholly of business interests and are organized exactly like, say, a bank. I will show you why.

The first thing we think of when we organize an association is "How permanent can we make it?" We don't organize a so-called "fly by night" interest on a one-year basis in California. After you have an organization going for years, like the orange growers' association, then you can make a contract for one year. Your trade is established, the outside is weak. You can easily go on with a withdrawal privilege. But when you first organize you must organize for a long period, anywhere from five to fifteen years. The new raisin contracts are for fifteen years; the peach contract eight years; prune contract seven years. In Denmark they sign for as high as fifteen years. The average contract is a five-year contract. That gives your association a chance for mobilization on a permanent basis; it gives the association a chance to work out a merchandising policy; it gives the association a chance to make a deal with the grower to come to some and compel the buyers to come for some raisins.

With other things we have different minimums. With eggs all our contracts were conditioned on signing up the owners of 1,000,000 hens. Today we have 2,300,000. With prunes the minimum was 75 per cent; with peaches 50 per cent. We get the minimum. We don't make any contract effective until that minimum is reached. Do you see the logic behind that? We are starting as solidly as a bank. It is a business proposition, not a hurrash thing. It is business.

organize not only from a permanent standpoint, but just as you would organize a bank. Suppose you were organizing a bank. The first thing you would think is, "How much capital will I need for the bank?" You'd say to yourself that if you are organizing for a town like Paducah you might get along with \$100,000 capital, always figuring you can make the maximum loan one-tenth of the capital and surplus. And a \$10,000 loan is fairly marketable in Paducah. Thinking it over, you'd say, "If I am going to organize in Louisville \$100,000 won't take me very far. In Louisville I will need at least half a million as the capital, so as to enable me to get some real business in this town." On the other hand, if you were thinking of organizing a bank in New York you would say, "Half a million won't take me anywhere because in New York the real business runs to great figures." You must figure on a larger amount in order to be a factor in the market. In other words, the capital you would need would depend on the field in which you intended to operate. That is sound banking. You know what you would think of a banker trying to locate in Louisville and to open a bank with \$25,000 capital. You would say, "Poor man, he is so limited in his field of activity he can't do anything." Wherever you locate a bank there is a proper minimum, a proper capital, a proper figure at which it can do business.

We think the farmers' business in California is as important as a bank. When we start out with a co-operative association we at once fix a minimum for our co-operative contracts. With raisins that was 75 per cent. That was based cold-bloodedly on the idea that there would be an overproduction. They figured they would have enough tied up so that if there were an overproduction and they couldn't increase consumption in a few years, nevertheless they could carry over some and compel the buyers to come for some raisins.

With other things we have different minimums. With eggs all our contracts were conditioned on signing up the owners of 1,000,000 hens. Today we have 2,300,000. With prunes the minimum was 75 per cent; with peaches 50 per cent. We get the minimum. We don't make any contract effective until that minimum is reached. Do you see the logic behind that? We are starting as solidly as a bank. It is a business proposition, not a hurrash thing. It is business.

A Tight Contract.

Then we take those growers up under a tight a contract as you have ever seen. We have been criticized for that type of contract. Men refer to it very scathingly, calling it all kinds of names. We draw up the tightest contract we can. We guarantee if any fellow signs a contract he is going to deliver the product. We have taken the contract into court time after time, and not only get liquidated damages, but likewise get injunctions to prevent delivery to other people. We get orders for specific performance on this contract. We get equitable relief all the way down the line. In short, we make the contracts the strongest things, not the weakest. We stick in strong clauses in just the same way as, if you were organizing a bank, you would draw up a subscription agreement for capital, making it the strictest contract you know how. We always realize the speculator has too much money at stake in any agricultural industry to let the growers get away with it. They keep fighting until we wipe them out completely. The speculator gets some growers. They are men like you and me, only they are weaker. The temptation is strong. Sometimes he scares or appeals to them through some social connection. We have wobblers occasionally; then we need strength in the contract. An honest man doesn't really need contracts. The fellow who is not honest has better not sign. If he does sign you will get his stuff. We organize from a purely business standpoint and have strong contracts—a fixed minimum and the idea of permanency; all absolutely on a nonprofit and co-operative method.

We prefer the association without capital stock for the marketing association. If we need a building, a warehouse or packing plant, no matter how cheap or expensive, we organize a subsidiary organization. We must be very conservative. Monopolies are forbidden under the Sherman anti-trust act. The Clayton amendment, however, exempts agricultural and horticultural associations not organized for profit and not having capital stock. We are extremely technical. The Sherman act is a criminal law. Every part must be strictly construed. In organizing keep as closely as you can to the text of the law.

We organize the marketing association without capital stock. The only association that buys or sells has no capital stock. We never handle a single penny's worth of stuff for an outsider. It is purely co-operative. We don't speculate in the least degree. If we have a monopoly it is a monopoly solely and literally through co-operation. We get the benefit of that exemption.

Then, when we come directly to it, a co-operative marketing association doesn't need capital. It isn't buying anything for cash or a fixed price. It is organized to sell something. Keep distinct the difference between the Rochdale Consumers' Stores and the farmers' marketing association. The marketing association needs something to market. Therefore, its basis is the marketing contract with a minimum. The Rochdale Consumers' Store wants something first to buy, which then it sells. It needs capital and needs dividends. There is the big distinction.

Nonprofit-Sharing.

So your co-operative marketing association should be nonprofit, absolutely. The association makes agreements directly with the growers. They are either agency arrangements or sale and resale arrangements. The

plan. They analyzed their failure and said the fault was because they were organized from a locality standpoint instead of from the standpoint of the commodity.

In California we have organization after organization first going broke on the locality plan and then suddenly discovering the commodity plan. But we never realized it until 1920. That was the first time anybody ever really articulated the difference between the California plan and the other plans. That opened our eyes. We said: "How easy. That is the difference—organize from a commodity standpoint and not from a locality standpoint."

There are two types of contracts upon which the co-operative association works. One type is the agency contract. If you were dealing with fresh fruits or vegetables—things on which you had a routing problem—to get them to the market where they were best able to be absorbed—if you didn't have to store anything or finance anything—you would work with an agency contract. You make the association your agent. Agency contracts are the easiest things to do and are perfectly safe. They are simple than that of our government departments put them out as an indent contract for co-operative marketing associations as agency agreements. Apparently that particular department hasn't ever heard of the sale and resale type of contract, which is the type universally used by associations that deal in non-perishable products.

Where you have a nonperishable product you must finance. Where you finance you must have the association agree to the sale of the product or it cannot give any adequate collateral; it cannot endorse a warehouse receipt; it cannot handle the product as collateral. Therefore you will find that over eleven years ago we evolved the so-called sale and resale contract, which is the type universally used by associations that deal in non-perishable products.

The same day you must have the association agree to the sale of the resale products, less the cost of the resale proceeds.

The Grading of Prunes.

After a brief interval Mr. Sapiro resumed his address:

The key to our co-operative method is what you would call our pools. Let us take the prune growers as a good example of the pooling idea.

The prunes are first cut into all fruits of different types or varieties. You

possibly some of you know as the Oregon brand. There is the French brand, the Imperial brand, the Petite

different types. Then prunes are sorted into size groups. For example, 30-30, 30-40, 40-50, 50-60, 60-70, 70-80, 80-90, 90-100, 100-120, 120-140, 140-150, 150-160, 160-170, 170-180, 180-190, 190-200, 200-210, 210-220, 220-230, 230-240, 240-250, 250-260, 260-270, 270-280, 280-290, 290-300, 300-310, 310-320, 320-330, 330-340, 340-350, 350-360, 360-370, 370-380, 380-390, 390-400, 400-410, 410-420, 420-430, 430-440, 440-450, 450-460, 460-470, 470-480, 480-490, 490-500, 500-510, 510-520, 520-530, 530-540, 540-550, 550-560, 560-570, 570-580, 580-590, 590-600, 600-610, 610-620, 620-630, 630-640, 640-650, 650-660, 660-670, 670-680, 680-690, 690-700, 700-710, 710-720, 720-730, 730-740, 740-750, 750-760, 760-770, 770-780, 780-790, 790-800, 800-810, 810-820, 820-830, 830-840, 840-850, 850-860, 860-870, 870-880, 880-890, 890-900, 900-910, 910-920, 920-930, 930-940, 940-950, 950-960, 960-970, 970-980, 980-990, 990-1000, 1000-1010, 1010-1020, 1020-1030, 1030-1040, 1040-1050, 1050-1060, 1060-1070, 1070-1080, 1080-1090, 1090-1100, 1100-1110, 1110-1120, 1120-1130, 1130-1140, 1140-1150, 1150-1160, 1160-1170, 1170-1180, 1180-1190, 1190-1200, 1200-1210, 1210-1220, 1220-1230, 1230-1240, 1240-1250, 1250-1260, 1260-1270, 1270-1280, 1280-1290, 1290-1300, 1300-1310, 1310-1320, 1320-1330, 1330-1340, 1340-1350, 1350-1360, 1360-1370, 1370-1380, 1380-1390, 1390-1400, 1400-1410, 1410-1420, 1420-1430, 1430-1440, 1440-1450, 1450-1460, 1460-1470, 1470-1480, 1480-1490, 1490-1500, 1500-1510, 1510-1520, 1520-1530, 1530-1540, 1540-1550, 1550-1560, 1560-1570, 1570-1580, 1580-1590, 1590-1600, 1600-1610, 1610-1620, 1620-1630, 1630-1640, 1640-1650, 1650-1660, 1660-1670, 1670-1680, 1680-1690, 1690-1700, 1700-1710, 1710-1720, 1720-1730, 1730-1740, 1740-1750, 1750-1760, 1760-1770, 1770-1780, 1780-1790, 1790-1800, 1800-1810, 1810-1820, 1820-1830, 1830-1840, 1840-1850, 1850-1860, 1860-1870, 1870-1880, 1880-1890, 1890-1900, 1900-1910, 1910-1920, 1920-1930, 1930-1940, 1940-1950, 1950-1960, 1960-1970, 1970-1980, 1980-1990, 1990-2000, 2000-2010, 2010-2020, 2020-2030, 2030-2040, 2040-2050, 2050-2060, 2060-2070, 2070-2080, 2080-2090, 2090-2100, 2100-2110, 2110-2120, 2120-2130, 2130-2140, 2140-2150, 2150-2160, 2160-2170, 2170-2180, 2180-2190, 2190-2200, 2200-2210, 2210-2220, 2220-2230, 2230-2240, 2240-2250, 2250-2260, 2260-2270, 2270-2280, 2280-2290, 2290-2300, 2300-2310, 2310-2320, 2320-2330, 2330-2340, 2340-2350, 2350-2360, 2360-2370, 2370-2380, 2380-2390, 2390-2400, 2400-2410, 2410-2420, 2420-2430, 2430-2440, 2440-2450, 2450-2460, 2460-2470, 2470-2480, 2480-2490, 2490-2500, 2500-2510, 2510-2520, 2520-2530, 2530-2540, 2540-2550, 2550-2560, 2560-2570, 2570-2580, 2580-2590, 2590-2600, 2600-2610, 2610-2620, 2620-2630, 2630-2640, 2640-2650, 2650-2660, 2660-2670, 2670-2680, 2680-2690, 2690-2700, 2700-2710, 2710-2720, 2720-2730, 2730-2740, 2740-2750, 2750-2760, 2760-2770, 2770-2780, 2780-2790, 2790-2800, 2800-2810, 2810-2820, 2820-2830, 2830-2840, 2840-2850, 2850-2860, 2860-2870, 2870-2880, 2880-2890, 2890-2900, 2900-2910, 2910-2920, 2920-2930, 2930-2940, 2940-2950, 2950-2960, 2960-2970, 2970-2980, 2980-2990, 2990-3000, 3000-3010, 3010-3020, 3020-3030, 3030-3040, 3040-3050, 3050-3060, 3060-3070, 3070-3080, 3080-3090, 3090-3100, 3100-3110, 3110-3120, 3120-3130, 3130-3140, 3140-3150, 3150-3160, 3160-3170, 3170-3180, 3180-3190, 3190-3200, 3200-3210, 3210-3220, 3220-3230, 3230-3240, 3240-3250, 3250-3260, 3260-3270, 3270-3280, 3280-3290, 3290-3300, 3300-3310, 3310-3320, 3320-3330, 3330-3340, 3340-3350, 3350-3360, 3360-3370, 3370-3380, 3380-3390, 3390-3400, 3400-3410, 3410-3420, 3420-3430, 3430-3440, 3440-3450, 3450-3460, 3460-3470, 3470-3480, 3480-3490, 3490-3500, 3500-3510, 3510-3520, 3520-3530, 3530-3540, 3540-3550, 3550-3560, 3560-3570, 3570-3580, 3580-3590, 3590-3600, 3600-3610, 3610-3620, 3620-3630, 3630-3640, 3640-3650, 3650-3660, 3660-3670, 3670-3680, 3680-3690, 3690-3700, 3700-3710, 3710-3720, 3720-3730, 3730-3740, 3740-3750, 3750-3760, 3760-3770, 3770-3780, 3780-3790, 3790-3800, 3800-3810, 3810-3820, 3820-3830, 3830-3840, 3840-3850, 3850-3860, 3860-3870, 3870-3880, 3880-3890, 3890-3900, 3900-3910, 3910-3920, 3920-3930, 3930-3940, 3940-3950, 3950-3960, 3960-3970, 3970-3980, 3980-3990, 3990-4000, 4000-4010, 4010-4020, 4020-4030, 4030-4040, 4040-4050, 4050-4060, 4060-4070, 4070-4080, 4080-4090, 4090-4100, 4100-4110, 4110-4120, 4120-4130, 4130-4140, 4

